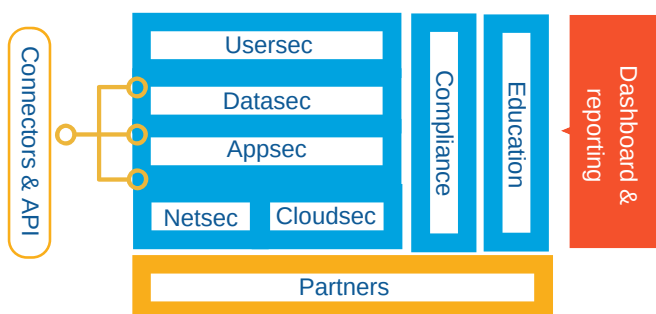# Partnering with us
Full stack cyber assessment

Outpost24 is a leading cyber assessment company focused on enabling its customers to achieve maximum value from their evolving technology investments. By leveraging our full stack security insights to reduce attack surface for any architecture,

Join the Outpost24 MSSP Partner Program, and be part of our partner ecosystem that together is making sure that your customers continuously improve their full stack security with our innovative vulnerability management solutions. Outpost24 is dedicated to our successful partnerships designed to be profitable, meaningful and long-lasting.

Why become an Outpost24 partner?

- Cost effective consumption model, you pay for what you use
- Low cost of entry, aligns with MSSP business model
- Complete control of operational environments, customer management and provisioning
- Aggressive, visionary roadmap for end-to-end security assessment programs
- Deep expertise in vulnerability assessment tools, techniques, and technology

Outpost24 MSSP Program

One legal agreement meaning easy integration with your customers

Aggregated volume across all customers

Consumption-based price model. Costs are based on what is used and no charge for software or appliances
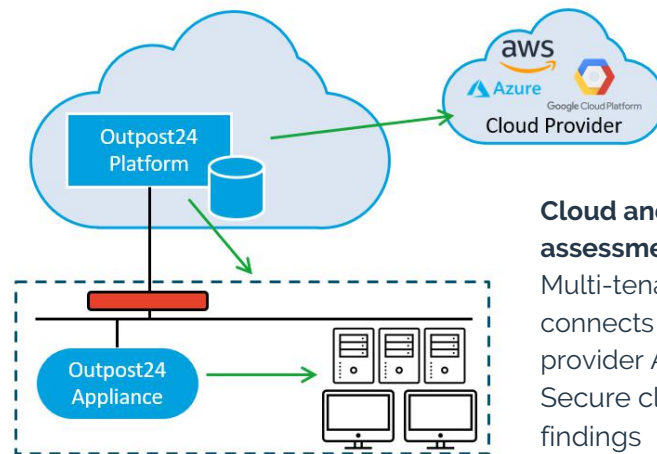
Free 24/7 support and onboarding included

Multi-tenant platform

Deployment

Public-facing asset assessment

Multi-tenant platform

Agentless operation from private cloud

Secure cloud storage of findings

Cloud and container assessment

Multi-tenant platform connects through cloud provider API

Secure cloud storage of findings

Internal asset assessment

Single tenant appliance

Agentless operation on premise

Uses multitenant platform for external scans

Data sovereign storage on premise

Benefits

Marketing

- Marketing kit
- Product release webinars
- Monthly thought leadership webinars
- Partner events
- Advisory Board

Training

- Online and Onsite training
- Certification program

Sales

- Sales collateral
- Business review meetings
- Industry sales packages
- Customer success stories
- Sales support and pre-sales onboarding

Community

- Our community is the gateway to the latest Outpost24 product information including:
  - Release information
  - Training videos
  - Presentations
  - Other sales materials

Technology

- Online technical support
- Interactive support portal
- Sandbox and trial
- Free NFR license

Support & Knowledge Base

- 24/7 support
- 24h response time (max)
- Phone support
- Create support requests & track progress
- Subscribe to alerts
- Online repository for partner documentation

Outpost24

Partner Spotlight

BAE's Business Objectives

To fit their rapidly growing Managed Security Service, they needed a comprehensive cyber assessment solution stack to match the business needs of their customers

Why they chose Outpost24:

- Full range of assessments
- Extensible user portal with customizable risk scoring
- Multi-tenancy in BAE SOC plus appliance and agent sensors
- Consumption-based business model
- Global support

Benefits for BAE as a partner:

- Forward looking assessments for future expansion
- Simplified vendor management across a range of services
- Full control over customer service levels, adds/changes
- Data sovereignty imposes no limits on deployment and operation

" From our experience and competitive insight in the security market, we see the Outpost24 solution as innovative and a strong fit for the direction of our business

**James Hatch, Director of Cyber Services
BAE System Applied Intelligence**

BAE SYSTEMS

MSSP demand on the rise

Our full stack approach allows partners to deliver a wide range of services and add-ons to their customers and increase revenue

- Digital transformation means increased attack surfaces
- Compliance requirements and other regulations add complexity
- End-customers want to focus on core business and don't have the in-house knowledge and resources
- Outsourced security services on the rise
- MSSP has security experts and technology know-how to improve cost efficiency and deliver full service

We offer two flexible MSSP solutions to deliver maximum value:

MSSP OnDemand:
Go to market faster
- Portal and Outscan solutions hosted and managed by us
- No cost for hardware or installation
- Seamless implementation for maximum speed to market and immediate results

MSSP SOC:
Deploy in your own environment
- Operates from MSSP SOC or regional public cloud to suit your needs
- All storage and usage managed by MSSP
- Flexibility and scalability in your own environment
- Full control of maintenance and scheduling

Broad and expanding API support and integrations

Ready to grow your business with us?

Contact the Team

partnersales@outpost24.com
Outpost24.com/partner